

Fluorotechnics new customer in northern England

NEPAF buys Fluorotechnics gels and dyes

19 December 2008 – Sydney, Australia: Fluorotechnics Limited has won a tender to be a supplier of precast gels and fluorescent dyes to the largest proteomics service provider in north east England, the North East Proteome Analysis Facility (NEPAF).

The facility services small to mid pharmaceutical and biotech companies that previously lacked access to proteomics tools and technologies, and is looking to expand its reach internationally. It is managed by Cels, the organisation driving the growth of North East England's £8 billion healthcare economy.

NEPAF will use Fluorotechnics' standard vertical technique, horizontal electrophoresis gels and Flat-Top Tower units for high throughput 2D electrophoresis.

"The choice of Fluorotechnics' proprietary technology by a leading institution like NEPAF confirms our ability to deliver high-quality products to market," said Dr Duncan Veal, chief executive officer of Fluorotechnics.

NEPAF is at two locations, Newcastle University and Durham University. It began operations in July, has several clients and services include biomarker discovery and validation, protein analysis and de novo sequencing. It is equipped with six mass spectrometers, 1D and 2D gel electrophoresis platforms, PAGE scanning and image-analysis equipment, nano-liquid chromatography systems and a reverse protein-array system.

NEPAF is an illustration of an acquisition of another high profile customer in Europe. This customer has already been taken into consideration in determining our expected sales in the 2009 financial year and hence those expectations are unchanged.

Fluorotechnics new 2D gels offer higher resolution and due to the technical advantages of the gels and their electrophoretical characteristics, they offer much higher protein detection sensitivity. Further the gels are plastic backed making them much more convenient to use than the cumbersome plate glass alternative (one use per plate of glass).

Enquiries

Duncan Veal – CEO

Fluorotechnics

+61 2 9850 8185

dveal@fluorotechnics.com

Rudi Michelson

(Monsoon Communications)

+61 3 9620 3333

<http://www.fluorotechnics.com>

About Fluorotechnics Limited

Fluorotechnics develops and sells innovative consumables and small equipment that enable scientists to better measure biological processes using fluorescence. The company has established itself as an emerging leader in the supply of products which are environmentally friendly, safe to use and offer a unique solution and superior performance compared to existing products. These products are used globally by our customers in research, quality control and diagnostics.

Fluorotechnics' products enjoy strong points of difference and rapidly rising sales. 98% of sales are overseas.

Fluorotechnics is Sydney-based with two subsidiaries. Germany-based ETC Elektrophorese-Technik develops and manufactures high-end electrophoresis consumables including specialised high value gels and instrumentation for DNA and protein electrophoresis. US-based The Gel Company provides over 250 products for applications such as proteomics, cell culture, DNA sequencing, liquid handling, microarray and PCR.

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